RESUME

**S.RAMESH**

4/17,

Soliyanoor,soliyanoor(po),

Kammampatti(vill),

Dharmapuri(Tk/Dt),

Pin:636352,

**Mobile:** +919944013489-

**E-mail :** s.ramesh\_1985@yahoo.co.in

CAREER OBJECTIVE

To become a successful professional so as to utilize my skills and abilities where my knowledge can be shared and enriched in a dynamic organization for the professional growth and advancement.

EDUCATIONAL QUALIFICATIONS

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Degree** | **Name of the Institutions** | **Board of Control** | **Period of Study** | **Grade** |
| MBA  (Mar.Fin) | AVS College of Science , Salem | Periyar | 2006 - 2008 | I |
| B.A (History) | Government Arts College for Men, Krishnagiri. | Periyar | 2003 – 2006 | III |

EXPERIENCE

* **2013 july to till date.(Salem)**

M/S. Kotak Mahindra Bank Ltd. ( Salem )

Dep: Retail Liabilities.

Designation : Assistant Manager.(CASA)

**Roles & Responsibilities:**

Handling Current account And Savings account clients.

Fee revenue product sales of LI, GI, MF.

Generating & Closing the business leads for SME segments OD,CC, Trade, LC,BG products

* **2010 Jun to 2013 July.**

M/S. ICICI Bank Ltd. ( Mettur )

Dep: Retail Liabilities.

Designation: Junior Officer.

**Roles & Responsibilities:**

Managing Portfolio of the branch CASA GL Book inclusive of Current account, Savings account and HNI customers.

Ensuring incremental growth of CASA MAB, MEB and YTD targets.

Cross selling the revenue products of LI, GI ,MF & GOLD

Generating & Closing the business leads for SME segments OD,CC, Trade, LC,BG products

**Achievements:**

Branch topper in CASA value in the year of 2011.

Cluster level LI contest winner in the year of 2012.

* **2009 to 2010 Jun**.

M/S. ICICI Bank Ltd. ( Mettur )

Dep: Retail Liabilites.

Designation: Business Development Executive.

**Roles & Responsibilities:**

NCA (New Customer Acquisition) as per own wish list of customers.

Acquiring CASA , Term deposit business from existing customers.

**Achievements:**

Achieved Region 3rd position for New Customer Acquisition in CASA.

CERTIFICATIONS

1. IRDA
2. AMFI

PERSONAL DETAILS

|  |  |  |
| --- | --- | --- |
| Name | : | S.Ramesh |
| Father’s Name | : | M.Shanmugam |
| Address | : | 4/17,  Soliyanoor,soliyanoor(po),  Kammampatti(vill),  Dharmapuri(Tk/Dt),  Pin:636352. |
| Date of birth | : | 15-05-1985 |
| Gender | : | Male |
| Hobbies | : | Playing Cricket & Foot ball |
| Languages known | : | Tamil & English. |

REFERENCE

1. **K.SURESHKUMAR**

BRANCH SALES MANAGER

KOTAK MAHINDRA BANK LTD

SALEM

MOBILE:9943348826

2. **M.SELVAM**

BRANCH MANAGER

HDFC BANK LTD,

METTUR

MOBILE:9344001276

DECLARATION

I hereby declare that all the details furnished in this resume are true to the best of my knowledge.

Date:

Place:

( S.RAMESH )